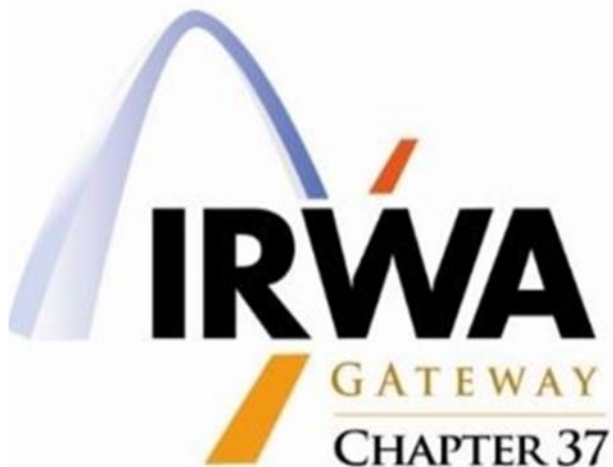


Chapter 37 Newsletter

Spring 2020 Newsletter
Issue 7

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President's Message *By Jody Harness*

Dear IRWA Chapter 37 Members,

First and foremost, I hope this newsletter finds you and your love ones healthy and safe. The last couple months have been quite a roller coaster of emotions for us all. Work and home schedules have drastically changed since we last met and IRWA is most likely the last thing on your mind. However, this might be the most important time to remember our fellow members. Collaboration is needed more than ever as the way we do our jobs has totally changed in a mere eight weeks.

Looking back:

- The Chapter was finally able to have our postponed Holiday Meeting on the February 27, 2020. It was well attended and I believe everyone enjoyed the food and networking at the casino.

Chapter 37 and Chapter 5 were just finalizing a joint meeting on April 3rd which was unfortunately cancelled.

Looking Forward:

- The 2020 Educational Conference has been cancelled but some of the events will be held virtually, this gives opportunity to those that could not attend in person to attend virtually.
- The IRWA has been hard at work to change the educational opportunities and have been working on bringing classes to their members in a virtual format. Look for updates on this.

Our next Chapter meeting will be held **VIRTUALLY** on Thursday June 11th at 12:00 p.m – 1:00 p.m. Save the date and grab your favorite lunch and join in. We will be voting on nominations for 2020-2021 Chapter officers.

Until we meet again...

Be Safe,

Jody Harness



Dear IRWA Members and Conference Registrants,

The International Executive Committee (IEC) has made the difficult decision to cancel this year's IRWA Annual Education Conference that was to be held June 21 – 24, 2020 in Minneapolis due to the health concerns of COVID-19. While this decision and its impacts weigh heavily on the hearts and minds of the IEC, we are ultimately unwilling to put the health and wellness of our members at risk.

The IEC would like to recognize and thank Minnesota North Star Chapter 20's Conference Committee and volunteers. This is a heartbreaking turn of events for these members in particular, and we know Minneapolis 2020 would have been a wonderful experience.

Registration and sponsorship refunds will be made over the course of the next several weeks. Please work directly with the hotel and travel partners to cancel reservations. The Hilton Minneapolis has been notified of the Conference cancellation.

Additionally, the IEC and staff are evaluating a virtual Board of Director's meeting and the possibility of virtual education options. Once determined, additional communication will be sent membership-wide. We appreciate your patience and understanding as we actively work through the logistics of next steps.

Lastly, the IEC encourages Region and Chapter leadership to host upcoming meetings virtually. IRWA can offer support using BlueJeans video conferencing. Please contact Jade Meador, Director of Events at 310-538-0233, x 146 or meador@irwaonline.org for assistance.

Sincerely,

Aimie L. Mims, SR/WA, R/W-AMC, R/W-NAC International Right of Way Association
International President www.irwaonline.org

Direct Line: (763) 260-0962



Upcoming International Education Conferences

2020	Cancelled (See below)	Minneapolis, MN
2021	June 6-9	San Antonio, TX
2022	June 12-15	Cleveland, OH

Due to the COVID-19 Pandemic, we have cancelled the Annual International Education Conference, but we're working hard to bring you pieces of the conference virtually. See below for a list of virtual events that we're working on!

Meeting of the Members

June 21, 2020, 2:00 pm Central Time

All IRWA members are invited to participate in this first time ever event. Join us from wherever you are located!

Board of Directors Meeting

June 24, 2020, 1:30 pm Central Time

Observe the Board of Directors Meeting, get an update from the Right of Way International Education Foundation and the Canadian Right of Way Education Foundation, and join us as we install the 2020-2021 IRWA Officers.

Virtual Education Sessions

Beginning June 22, 2020

Some of our presenters have graciously expressed interest in providing their educational sessions as a recording. You'll be able to log into the IRWA Website and view these sessions for CE credits at no charge!



Announcing IRWA's Virtual Classroom Program!

IRWA's virtual classes let you engage in courses delivered in real-time from your desk, home, or anywhere with an internet connection. Through an easy-to-use digital platform, IRWA Instructors facilitate live interactive courses, creating a classroom experience in a virtual environment.

[Sign up today](#) for an upcoming IRWA virtual class!



20/20 Vision Scholarship Program



[Click here to apply](#)

The Right of Way International Education Foundation is pleased to announce The 2020 Vision Scholarship Program! This scholarship is targeted to new professionals in the infrastructure real estate industry seeking to advance their careers through IRWA credentialing. Applicants must be committed to achieving the RWA and/or the RWP credential, and funding can only be used towards eligible course registration fees. [Click here for more information.](#)



REGION 3 CAUCUS MEETING

Tuesday, June 23, 2020

9:00-10:00 am

Zoom Meeting:

Meeting URL:

<https://wsbeng.zoom.us/j/98594025136?pwd=QTVVWV0ZWVGZTFFFWm4rcXliNkQ1Zz09>

Meeting ID: 985 9402 5136

Password: 019534

Chapter 37 Young Professionals

**** Chapter 37, if you know of any Young Professionals in the industry, please have them reach out to one of the Young Professional members below. The Chapter 37 Young Professionals are in the process of creating an email list with all the Young Professionals within Chapter 37, to keep us informed on upcoming Young Professional meetings/events. We are always looking for new members, so if you know a Young Professional that is not yet apart of IRWA, we would love to speak with them and inform them on the great opportunities that the IRWA can offer. We will be starting a Young Professional “Spotlight” on our next newsletter. ****



Vint Hoffeditz

vint.hoffeditz@volkert.com



Andy Knopfel

aknopfel@orcolan.com



Alex Brown

alex.brown@contractlandstaff.com

Possible Upcoming YP Events

- Happy Hour
- Bowling



Chapter 37 Meeting
Virtual Skype Meeting
June 11th, 2020

Please join our IRWA Chapter meeting. We will be electing officers and bringing everyone up to date on the latest with IRWA.

WHEN

- June 11th, 2020
- 12pm - 1pm

Call In Info

- (314)499-5660
- Conference ID: 315250#

Please see Page 8 for Meeting Agenda

Thank you to all that made the Chapter meeting on February 27th at Hollywood Casino as success!

Chapter 37 3rd and final Fiscal Quarter Regular Meeting

Date: *Thursday June 11, 2020*

Location: *Meeting is being held virtually due to Coronavirus Pandemic*

Time: *12:00 p.m.*

Chapter 37 Business

Welcome	Jody Harness, President Elect
Call Meeting to Order	Jody Harness, President Elect
Meeting Minutes from 2/27/20	Submitted by Roxanne Williams, Secretary
Treasurer's Report*	Submitted by Matt Hoven, Treasurer
Ongoing Chapter Business	
Membership	Wendy Cromer, Membership Committee
Education	Sandra Rupert, Education Committee
Professional Development	Kim Gross
Young Professionals	Vint Hoffeditz, Andy Knopfel, Alex Brown
Communications	Brendan Weiler

New Chapter Business

New 2020 Incentive Program
Approve Nominations for 2020-2021
Executive Board Members are as follows:

President: Jody Harness
Vice President: Chris Scharth
2nd Vice President: Tara Green
Secretary: Roxanne Williams
Treasurer: Matt Hoven
1st Year Director: Jody Harness
2nd Year Director: Kristin Baumann

If vote needed please send vote to Lou Ann Dollar at ldollar@ameren.com

Discuss changes to Spring Conference and virtual options.
Outgoing check list.

Open Discussion

Motion to Adjourn*

Chapter Incentive Program

Starting July 1, 2020

- Growth:
 - 5% NET = 3 free memberships and 1 conference registration
 - 10% NET = 3 free memberships, 2 conference registrations, and a \$500 travel voucher
- Renewals (90%+) = 1 free conference registration
- Compliance Uploads = \$75 per quarter (\$300 total)
- Hold a classroom course with an online version, receive \$150 revenue for each online participant.
- Chapter receives \$10 for each online course participant.
- Increase classroom participant count by 10%+ and Education Chair receives \$500 for Fall Forum attendance.



Want to get more involved?

Chapter 37 has committee vacancies and could use your help! Please contact any board member for more information.

If you are interested in helping with the newsletter, please contact Brendan Weiler at brendan.weiler@volkert.com

Chapter 37 Executive Board

Paula Priest, President

Paula.priest74@gmail.com

Jody Harness, President Elect

Jody.harness@spireenergy.com

Roxanne Young, Secretary

RYoung@ameren.com

Chris Scharth, 1st Vice President

Chris.scharth@volkert.com

Matt Hoven, Treasurer

MHoven@ameren.com

Teresa McClure, Director

teresa.mcclure@volkert.com

STANDING COMMITTEES:

Wendy Cromer, Membership Chair

WCromer@SecurityTitleSTL.com

Kim Gross, Professional Dev. Chair

kgross5@ameren.com

Sandra Rupert, Education Chair

sandra.rupert@volkert.com

Brendan Weiler, Communication Chair

brendan.weiler@volkert.com

MEMBER SPOTLIGHT

Doug Brown

Manager— Real Estate—Ameren



Q. What path did you take to get in the ROW industry?

I started in the mail room at Ameren 33 years ago. I took a position as a sales representative in the Alton, Illinois operating center. After 10 years as a sales representative, I took a position as a Key Account Executive handling Ameren Missouri's wholesale customers. After a year, I took a job as a Real Estate Supervisor, managing the shoreline at the Lake of the Ozarks. That got me into the ROW industry and I have been in the Real Estate Department for approximately 20 years. I am currently a Manager of Real Estate, supporting the distribution groups in Missouri and Illinois.

Q. Favorite activity to do outside of work?

Spending time with family and fishing at the Lake of the Ozarks.

Q. Favorite part of your job?

Helping team members identify and accomplish their career goals and aspirations.

Q. What advice would you give to someone new to the ROW industry?

Seek out mentors to help guide your career path in the ROW industry.

Q. If Hollywood made a movie about you, who would you like to see cast for you?

Kevin Costner

Q. Favorite sports team?

St. Louis Blues, St. Louis Cardinals, and the St. Louis Battlehawks, KA-KAW

Q. What is a funny experience/ story from working in the ROW industry?

Approximately 15 years ago, Matt Hoven and I were in Central Missouri working to acquire a substation site. We met with a landowner at his house and before we could go in, he demanded that we take out boots off. Matt and I looked at each other in fear, hoping that we did not have any holes in our socks. Luckily I did not have any holes in my socks...

Q. Favorite Movie?

The Blind Side.



Electric and Utilities Coursework for RWA, RWP, and SR/WA

RWA Novice

- [100](#)
- [200](#) or [201](#)
- [213](#)
- [102](#) or [103](#) or [104](#)

RWP Intermediate

Kindly hover over course for description

- [218](#)
- [400](#)
- [600](#)
- [800](#)
- [801](#)
- [900](#)
- [902](#)

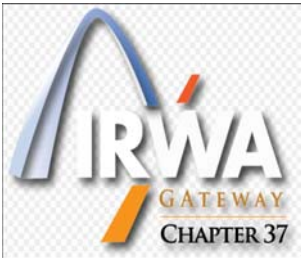
SR/WA Advanced

- [403](#)
- [421](#)
- [603](#) or [225](#) or [219](#)
- [604](#)
- [803](#) or [802](#)

Course Pricing

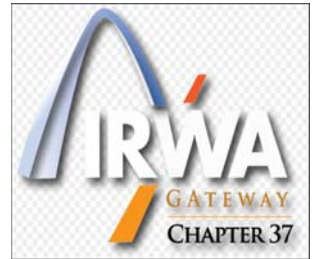
Credit	Member	Non-Member
8	\$ 265.00	\$ 330.00
16	\$ 415.00	\$ 520.00
16 (for 100i only)	\$ 565.00	\$ 710.00
24	\$ 565.00	\$ 710.00
32	\$ 755.00	\$ 935.00

Please contact Sandra Rupert at Sandra.rupert@volkert.com, if you have any questions.



Chapter 37 Sponsorship Packages

2019-2020



IRWA Chapter 37 is excited about offering sponsorship packages for 2019-2020! Sponsorship of the chapter will give your company a unique opportunity to showcase your services to hundreds of professional in all facets of the right of way industry. IRWA Chapter 37 is only as strong as its members, and your support helps the chapter to provide information to our various members via the website, newsletter and email blasts, as well as hosting social and networking events. We are offering several different sponsorship levels. The term of all sponsorships is one year (July 1 to June 30 annually).

A limited number of packages are available for purchase at the top two sponsorship levels Platinum and Gold. The first company to select and pay for their preferred package is the first to get it so don't miss out!

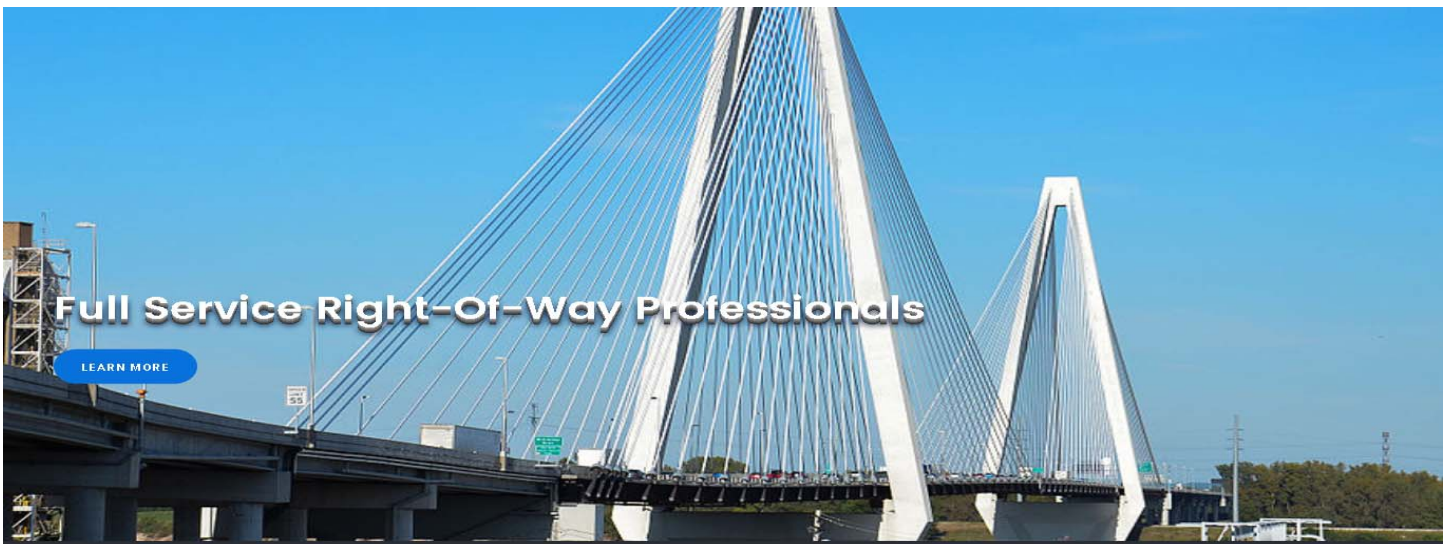
Please contact Teresa McClure for more information teresa.mcclure@volkert.com. Checks may be made out to IRWA Chapter 37 and given/mailed to the Chapter Treasurer, Matt Hoven.

	Platinum \$1000	Gold \$500	Silver \$250
Number of packages available	1	2	Unlimited
Engraved plaque of recognition*	1	--	--
Company ad/logo in all Chapter 37 newsletters for 1 year**	Full page ad	½ page ad	¼ page ad
Company spotlight article in one chapter newsletter of choice	1	--	--
Linked company logo on Chapter 37 website for 1 year	Large logo	Med. logo	Small logo
One dedicated e-blast to members advertising company	1	--	--
Opportunity to put out brochures/marketing materials at quarterly Chapter 37 meeting	All (4) meeting	1 meeting	--
Company promotion time at one Chapter 37 meeting of choice (Platinum gets first choice)	10 minutes	2 minutes	--
Job postings on Chapter 37 website JOB BOARD (3 months)	5	3	3
Job postings in Chapter 37 quarterly newsletter (4 issues)	5	3	3
A La Carte Items			
Newsletter Ad – ¼ page	Job Posting - Newsletter	Job Posting - Website	Job Seeker Website or Newsletter
\$100 (2 issues)	\$50 (2 issues)	\$25 (3 months)	\$15 (3 mo./1 issue)
* Optional; you may donate the cost of this item back to the chapter.			
** All references to "1 year" are one year from date of paid sponsorship.			
*** Vouchers can be used all at once or spread out over several meetings.			





EXECUTIVE
REAL ESTATE CONSULTING
SERVICES, INC



NOT YET A SPONSOR?

Benefits of being a Sponsor...

You will have your logo displayed within the Sponsor section of the website and linked to your company URL. Sponsorship also gives you access to have upcoming jobs posted to the website and in the quarterly newsletters.

Email Teresa McClure teresa.mcclure@volkert.com for more information on becoming a Chapter 37 sponsor.

be sure to check out chapter 37 online....

➔ www.irwachapter37.org

or what's going on in our region...

➔ <http://www.irwaregion3.com/>

or the happenings at the national level...

➔ <https://www.irwaonline.org/>

Website or Newsletter Questions

Paula Priest, President

paula@priestconsultingllc.com

Brendan Weiler, Communication Chair and Website

brendan.weiler@volkert.com

Brendan Weiler Newsletter

