Chapter 37 Newsletter

Spring 2019 Newsletter
Issue 3

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President's Message

By Teresa McClure

I hope your New Year is going fantastic! We are looking forward to a great 2019 with Chapter 37. The main focus this year is going to be on the Fall Forum held in St. Louis. We are in the process of planning. If you want to get involved, please let me know. The forum is a great time filled with educational opportunities, but it is a lot of hard work; thus, we would love for you to get involved. We are also looking for sponsors for the forum – this is a great time for your business to advertise!

We have entered our website into nationals for "Website of the Year". We think we have a winner. We are also extremely excited to have Brett Farner, SR/WA, as a Candidate for IRWA International Secretary. Chapter 37 knows firsthand the dedication that Brett has for IRWA; thus, we wish him well in this endeavor to become our next IRWA International Secretary. Good Luck Brett!
Our next chapter meeting will take place on February 28th at the Missouri Athletic Club. Please RSVP on the Website. I look forward to seeing you all there!

Upcoming International Education Conferences

2019	June 9 – 12	International Education Conference	Portland, OR
2020	June 21 – 24	International Education Conference	Minneapolis, MN
2021	June 6 – 9	International Education Conference	San Antonio, TX
2022	June 12 - 15	International Education Conference	Cleveland, OH

Possible Awards

Awards and Recognition

Every year at our Annual International Education Conference, we have the opportunity to recognize some of the **industry's finest individuals, companies and IRWA chapters** who have contributed to advancing the right of way profession.

Frank C. Balfour Professional of the Year Award
Gene L. Land Award

Employer of the Year Award

Government of the Year Award

Chapter of the Year Award

Lifetime Achievement Award

Member Appreciation Program (MAP)

Louise L. & Y. T. Lum Award

Mark A. Green Award for Excellence in Journalism (Discontinued)

Ronald Jourdan SR/WA Advancement Award

Chapter Newsletter of the Year Award

State Association of Real Property Agents (SARPA)

Canadian Right of Way Education Foundation Student Scholarship

W. Howard Armstrong Instructor of the Year

Young Professional of the Year

Website of the Year

Region 3 Spring Forum

IRWA Region 3 Spring Forum
April 28-30, 2019

IRWA REGION 3

Please contact Amanda Vande Voorde for RWIEF Raffle Basket donations:
a.vandevoorde@cedar-rapids.org
319-286-5994

For any other questions, contact Brittany Oglesby:
boglesby@ufsrw.com
515-334-3334

Thank You to Our Fabulous Sponsors:

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UNIVERSAL 60

SNYDER & ASSOCIATES

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IRWA IOWA CHAPTER 41
www.irwa41.org

Forum Location:
Buzzard Billy's
615 3rd Street
Des Moines, Iowa

A short, 2 block walk to Buzzard Billy's from the Hilton. Free shuttle available too!

Accomodations:
Hilton Des Moines Downtown
435 Park Street
Des Moines, Iowa

For hotel reservations, click here. IRWA Room rate is $139 plus tax. Room block is held until March 29.

Schedule

Sunday, April 28
4:30 – 6:00pm: Young Professionals' Social - **1 CEU**
6:00 – 8:00pm: Welcome Reception
Join us at Court Avenue Restaurant & Brewing Co. 309 Court Avenue. We will enjoy appetizers and beverages. There will also be a basket raffle to raise money for RWIEF. **Complimentary Brew Tours are available too!**

Monday, April 29 Region 3 Spring Forum Meeting - 4 CEUs
8:00am: Breakfast @ Buzzard Billy's
9:00 – 3:30pm: Guest speaker Lisa Hein, Senior Director for Conservation Programs
Lisa was born in California, grew up in Colorado, and moved to Iowa to study Landscape Architecture at Iowa State University. Since starting at INHF in 1998, she has grown to love Iowa even more through working with landowners, communities and individuals to protect land, establish greenways and secure trails.
Spring Forum Meeting
Chapter Meetings
5:00pm: I-Cubs Baseball Game at Principal Park sponsored by JCG Land Services
The Iowa Cubs take on the San Antonio Mission at 6:38pm. Plan to join us for all-you-can-eat hamburgers, hot dogs, chips, potato salad, soft drinks, and water! We will have a reserved section of seats and you'll take home a ball cap or t -shirt!The Hilton offers a free shuttle to and from the game.

Tuesday, April 30 IRWA Course 802 Legal Aspects of Easements - 8 QEUs/CEUs
8:00am – 5:00pm: Register for the class at www.irwaonline.org or contact Brittany Oglesby for more details at boglesby@ufsrw.com or 515-334-3334.

Click here to register for the Region 3 Spring Forum and activities. The Forum fee is $80 per person.

Region 3 Spring Forum

19210 S. Vermont Avenue, Building A, Suite 100
Gardena, CA 90248
Phone: (310) 538-0233
www.irwaonline.org

Course 802: Legal Aspects of Easements
April 30, 2019
Des Moines, IA

Course 802: Legal Aspects of Easements

Course Description:
In this course, terminology and concepts are brought to life with examples and exercises. By gaining a thorough understanding of all relevant legal considerations, right of way professionals become better equipped to avoid future problems in the appraisal, acquisition and management of easements.

Topics:

- Types of easements
- Rules of construction for easements construed against grantor, specific terms in grant
- Creation of easements; express grants; express reservations by reference; implied grant by necessity, by condemnation, by prescription
- Termination of easements, abandonment, expiration/purpose ceases, release, merger estoppel, eminent domain, vacation
- Scope of use, exclusive vs. non-exclusive, division of dominant estate Maintenance and repair, obstructions
- Location and width, blanket easements by necessity, relocation

Course level:
Advanced

Course tuition includes:
Participant Manual

Who should take this course:
This course is designed for experienced right of way professionals who are in need of information on the theory and rationale of easements as to avoid future problems in the appraisal, acquisition and management of easements.

Chapter 37 Meeting

Missouri Athletic Club

February 28th, 2019

WHEN

-February 28th, 2019

-11:30 am- 2:00 pm

WHERE:

-Missouri Athletic Club (MAC)

-Hall of Fame Room (4th Floor)

-405 Washington Avenue, St. Louis, MO 63131

A wonderful lunch buffet will be provided for our members and guests, and parking vouchers will be doled out by the MAC for their parking garage.

Please RSVP at: https://www.irwachapter37.org/ or our IRWA Chapter's homepage before February 22nd!

We welcome our newest IRWA Chapter 37 members: Tim McLean, Lisa Ellis, Brandon Espinosa, Phil Gray, Alex Brown, Adam White, and Dawn Bauer.

Want to get more involved?

Chapter 37 has committee vacancies and could use your help! Please contact any board member for more information.

Fall Forum Committee

We need your help!

The Fall Forum will be held in St. Louis in the Fall. We are in the process of planning it; thus, if you want to get involved, please let us know.

Good Luck Brett Farner!!

Brett is a Candidate for IRWA International Secretary

Chapter 37 Executive Board

Teresa McClure, President
teresa.mcclure@volkert.com

Paula Priest, President Elect
Paula.priest74@gmail.com

Roxanne Young, Secretary
RYoung@ameren.com

Jody Harness, 1st Vice President
Jody.harness@spireenergy.com

Chris Scharth, 2nd Vice President
Chris.scharth@volkert.com

Matt Hoven, Treasurer
MHoven@ameren.com

Alex Sammet, Director
Alex.Sammet@SpireEnergy.com

STANDING COMMITTEES:

Wendy Cromer, Membership Chair
WCromer@SecurityTitleSTL.com

Mark Jordan, Professional Dev. Chair
mjordan@ameren.com

Sandra Rupert, Education Chair
sandra.rupert@volkert.com

Brendan Weiler, Communication Chair
brendan.weiler@volkert.com

MEMBER SPOTLIGHT

GEOFFREY D. DOUGLASS, SR/WA, MCR

Director, Real Estate– Ameren

Q. What path did you take to get in the ROW industry?

My major in college was Accounting until I got a "D" in Intermediate Accounting and thought I better make a change. All of my hours transferred to Finance and Real Estate so I picked that. I answered an ad in the newspaper (for the millennials that is how you applied for jobs) for a Senior Distribution Right of Way Representative. I had no idea what they did but I had the right degree so they hired me at Ameren.

Q. Favorite activity to do outside of work?

I have 4 kids so when they were younger all of our time was spent with their activities. Now that they are grown we get to spend time with our 3 grandchildren

Q. Favorite part of your job?

We provide real estate services to all of the Ameren companies so I get to meet and interact with people from across the company. The same is true externally. I get to meet people from varied backgrounds and professions.

Q. Favorite movie?

Animal House

Q. What advice would you give to someone new to the ROW industry?

Meet as many people as you can. The stories and experiences you will gain from talking to others will benefit you in each interaction or negotiation. The IRWA is a great place to meet people, share best practices and make friends.

Q. If Hollywood made a movie about you, who would you like to see cast for you?

Martin Short

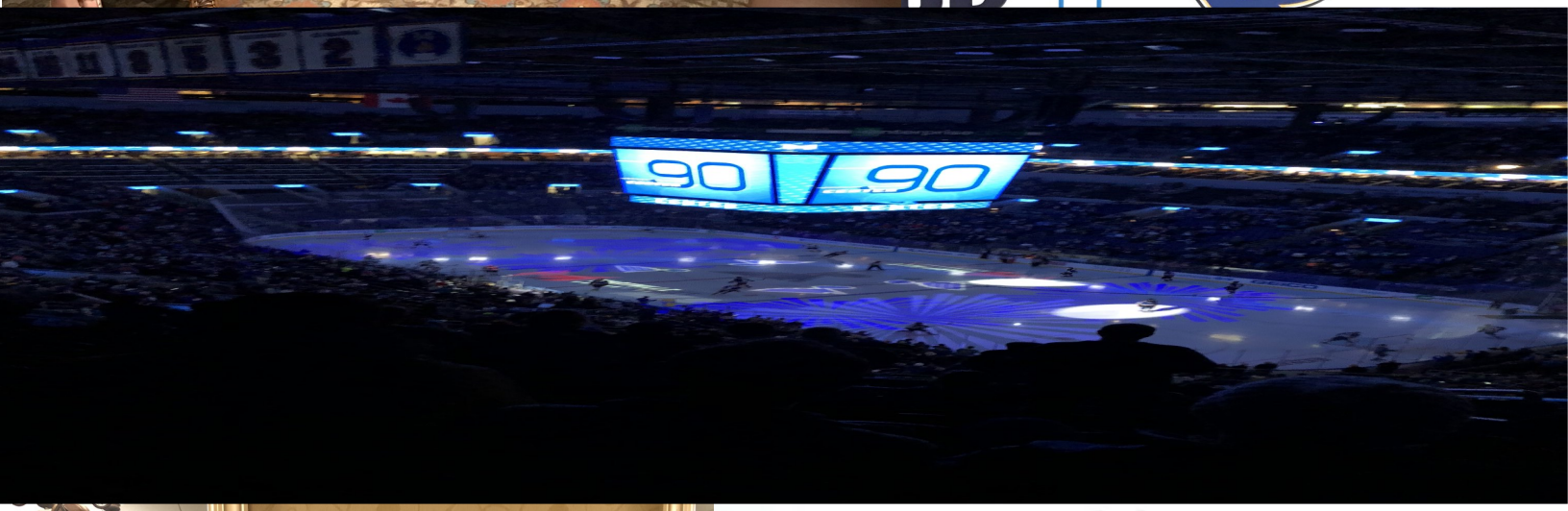
Q. Favorite sports team?

Cardinals

Q. What is the strangest thing that has happened to you while working in ROW?

Years ago I went with Matt Hoven to meet a couple at their home on a large tract of land in rural Missouri. The house was surrounded by a fence that made it look like a compound. We sat at their kitchen table with Matt sitting across from me. He kept making weird faces during the conversation. I didn't know it at the time but their German Shepard was biting his arm under the table. Several years later Matt sent me an article about the couple. She disappeared in the middle of the night and has never been found.

Chapter Photos



Please contact Sandra Rupert for more info.

Course 213: Conflict Management

February 25, 2019

St. Louis, MO

Course Description: This course presents specific methods for reaching collaborative solutions and minimizing negative aspects of conflict while maximizing benefits of resolving conflict. During this course, participants will learn how effective conflict management can open doors to healthier workplace relationships and more productive working relationships with both property owners as well as the general public.

Topics:

- What is conflict?
- Nature and consequences of conflict
- The two consequences of conflict
- How to identify “crazy-makers”
- Seven common outcomes of “usual conflict”
- How processes and outcomes separate constructive

from destructive controversies

- Why conflict is natural
- Determine your own conflict style — self examination
- Coping with criticism
- Managing interpersonal conflict
- Communication climate: key to conflict

Course Level:

Core

Course Tuition Includes:

Participant Manual

Recommended Materials:

Successful Communication and Negotiation (optional purchase from www.irwapublications.org)

Who Should Take This Course:

This course is designed for right of way professionals and

individuals who want to better manage their roles in

interpersonal conflict and to develop better relationships

Sponsorship Packages

2018-2019

IRWA Chapter 37 is excited about offering sponsorship packages for 2018-2019! Sponsorship of the chapter will give your company a unique opportunity to showcase your services to hundreds of professional in all facets of the right of way industry. IRWA Chapter 37 is only as strong as its members, and your support helps the chapter to provide information to our various members via the website, newsletter and email blasts, as well as hosting social and networking events. We are offering several different sponsorship levels. The term of all sponsorships is one year (July 1 to June 30 annually).

A limited number of packages are available for purchase at the top two sponsorship levels Platinum and Gold. The first company to select and pay for their preferred package is the first to get it so don't miss out!

Please contact **Teresa McClure** for more information teresa.mcclure@volkert.com. Checks may be made out to *IRWA Chapter 37* and given/mailed to the Chapter Treasurer, **Matt Hoven**.

	Platinum $1000	Gold $500	Silver $250
Number of packages available	1	2	Unlimited
Engraved plaque of recognition*	1	--	--
Company ad/logo in all Chapter 37 newsletters for 1 year**	Full page ad	½ page ad	¼ page ad
Company spotlight article in one chapter newsletter of choice	1	--	--
Linked company logo on Chapter 37 website for 1 year	Large logo	Med. logo	Small logo
One dedicated e-blast to members advertising company	1	--	--
Opportunity to put out brochures/marketing materials at quarterly Chapter 37 meeting	All (4) meeting	1 meeting	--
Company promotion time at one Chapter 37 meeting of choice (Platinum gets first choice)	10 minutes	2 minutes	--
Job postings on Chapter 37 website JOB BOARD (3 months)	5	3	3
Job postings in Chapter 37 quarterly newsletter (4 issues)	5	3	3

A La Carte Items			
Newsletter Ad – ¼ page	Job Posting - Newsletter	Job Posting - Website	Job Seeker Website or Newsletter
$100 (2 issues)	$50 (2 issues)	$25 (3 months)	$15 (3 mo./1 issue)

** Optional; you may donate the cost of this item back to the chapter.*
*** All references to "1 year" are one year from date of paid sponsorship.*
**** Vouchers can be used all at once or spread out over several meetings.*

CLS Contract Land Staff

VOLKERT

(one remaining)

Thank you to the following sponsors for supporting Chapter 37!

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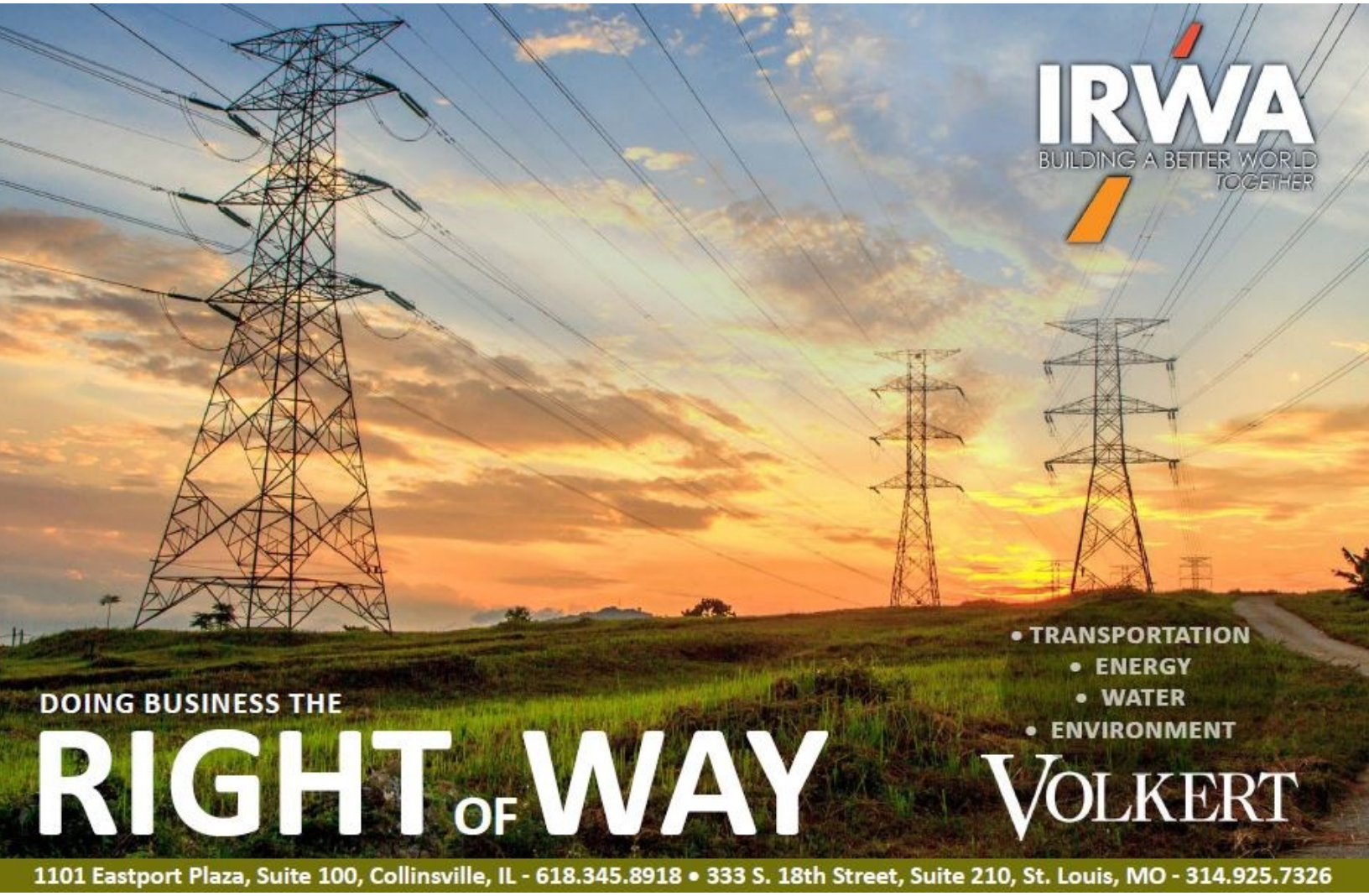
www.contractlandstaff.com

Nikkiy Bestgen
Sales Manager,
Midwest Region
619-244-3615



NOT YET A SPONSOR?

Benefits of being a Sponsor…

You will have your logo displayed within the Sponsor section of the website and linked to your company URL. Sponsorship also gives you access to have upcoming jobs posted to the website and in the quarterly newsletters.

Email Teresa McClure teresa.mcclure@volkert.com for more information on becoming a Chapter 37 sponsor.

Website or Newsletter Questions

Teresa McClure, President
teresa.mcclure@volkert.com
Brendan Weiler, Communication Chair and Website
brendan.weiler@volkert.com
Alex Brown, Newsletter
Alex.brown@volkert.com

IRWA GATEWAY CHAPTER 37