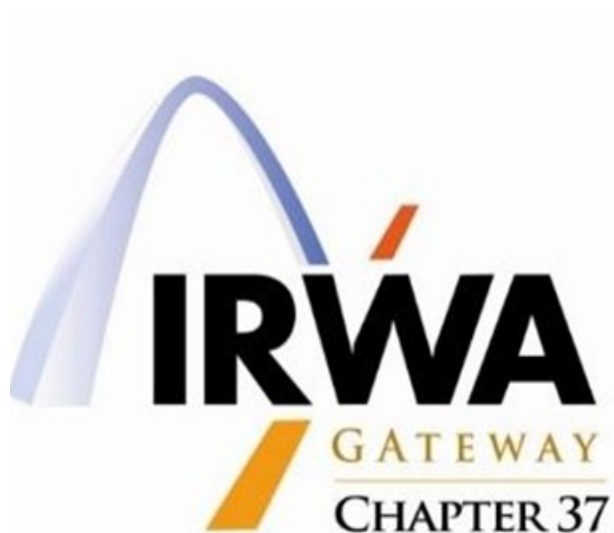


# Chapter 37 Newsletter

Winter 2019 Newsletter  
Issue 6

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## President's Message *By Paula Priest*

Greetings Chapter 37.

I hope this update finds you healthy and happy, during your holiday season. Happy holidays and happy New Year to all of you and your families. As I reflect on the past year, a few of the highlights within our Chapter that come to mind are:

- Chapter membership increased by 14, for a total of 125 members
- Hosting a hugely successful Fall Forum in September
- Fun outings to Top Golf and Blues game; YP events at Top Notch Axe Throwing
- Great meetings with informative speakers and networking opportunities
- Educational classes that enriched our knowledge base and provide each of us the opportunities to complete our designation paths.

I think we can all be proud of the work we accomplished together, and I look forward to a great 2020 with Chapter 37. Thanks to all of you who helped spread the word in order to grow membership, attended a class, serve on a committee and each of you who attend meetings – you are the best part of our Chapter.

We have some exciting events in the works and hope each of you can attend.

- Chapter Meeting & luncheon on Jan 30th at Hollywood Casino (rescheduled from December)
- Joint Meeting and Dam tour with Chapter 5 April 3, 2020 at Lake of the Ozarks
- Educational Conference June 21-24, 2020 in Minneapolis, MN

Stay warm and I hope to see you on January 30th at Hollywood Casino for our meeting and luncheon. We will be raffling off 3 FREE 2020 Memberships! Have no fear, if you have already paid your 2020 dues, you will receive a refund, but you must be present to be entered into the drawing.

Best Wishes,

Paula Priest

## Upcoming International Education Conferences

|      |            |                 |
|------|------------|-----------------|
| 2020 | June 21-24 | Minneapolis, MN |
| 2021 | June 6-9   | San Antonio, TX |
| 2022 | June 12-15 | Cleveland, OH   |



## International Right of Way Association's 66th Annual Educational Conference



### Conference Location

Hilton Minneapolis

1001 Marquette Avenue South

Minneapolis, Minnesota, 55403-2440, USA

### Conference Dates

Sunday, June 21 —

Wednesday, June 24, 2020.

### Conference Planning Committee

- Mindy Leadholm, SR/WA

*mindy.leadholm@co.washington.mn.us*

- Dan Leshner, SR/WA

*dlesher@grenergy.com*

- Jade Meador, CMP

*meador@irwaonline.org*

### Registration Rates (all Rates are listed in US \$)

|  | By March 6, 2020 | March 7 - April 24 | After April 24 |
|--|------------------|--------------------|----------------|
| Member - Full Registration             | \$ 575           | \$ 675             | \$ 750         |
| Non-Member - Full Registration         | \$ 675           | \$ 775             | \$ 850         |
| Young Professional (ages 35 and under) | \$ 460           | \$ 540             | \$ 600         |
| Companion                              | \$ 300           | \$ 300             | \$ 350         |
| Daily Registration (per day)           | \$ 225           | \$ 250             | \$ 275         |

## Possible Awards

### Awards and Recognition

Every year at our Annual International Education Conference, we have the opportunity to recognize some of the **industry's finest individuals, companies and IRWA chapters** who have contributed to advancing the right of way profession.

[Frank C. Balfour Professional of the Year Award](#)

[Gene L. Land Award](#)

[Employer of the Year Award](#)

[Government of the Year Award](#)

[Chapter of the Year Award](#)

[Lifetime Achievement Award](#)

[Member Appreciation Program \(MAP\)](#)

[Louise L. & Y. T. Lum Award](#)

[Mark A. Green Award for Excellence in Journalism \(Discontinued\)](#)

[Ronald Jourdan SR/WA Advancement Award](#)

[Chapter Newsletter of the Year Award](#)

[State Association of Real Property Agents \(SARPA\)](#)

[Canadian Right of Way Education Foundation Student Scholarship](#)

[W. Howard Armstrong Instructor of the Year](#)

[Young Professional of the Year](#)

[Website of the Year](#)



# REGION 3 SPRING FORUM

## WHEN

**March 15 - YP Evening Event**

**March 16 - Spring Forum**

**March 17 - Course 901**

## WHERE

**Hilton Minneapolis**

1001 Marquette Avenue Minneapolis MN 55403

## SPRING FORUM REGISTRATION

**\$50/PERSON**

[Link to Register](#)

## HOTEL INFORMATION

**\$153/night**

**Group Code: ROW**

[Link to Book your Hotel Room](#)

**\*Block of rooms will be held until February 14\***



**\*UPDATED EVENT  
DETAILS WILL BE  
PROVIDED IN THE  
NEAR FUTURE.\***

**A SPECIAL  
THANKS TO ALL  
SPRING FORUM  
SPONSORS:**

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& BYRON, P.A.

**SRE**  
Consulting Group, Inc.

**Ulteig**

## Chapter 37 Young Professionals

**\*\* Chapter 37, if you know of any Young Professionals in the industry, please have them reach out to one of the Young Professional members below. The Chapter 37 Young Professionals are in the process of creating an email list with all the Young Professionals within Chapter 37, to keep us informed on upcoming Young Professional meetings/events. We are always looking for new members, so if you know a Young Professional that is not yet apart of IRWA, we would love to speak with them and inform them on the great opportunities that the IRWA can offer. We will be starting a Young Professional “Spotlight” on our next newsletter. \*\***



Vint Hoffeditz

vint.hoffeditz@volkert.com



Andy Knopfel

aknopfel@orcolan.com



Alex Brown

alex.brown@volkert.com

## Possible Upcoming YP Events

- St. Louis BattleHawks Game/Tailgate
- Happy Hour
- SLU Basketball Game/Tailgate
- Bowling



## Chapter 37 Meeting

Hollywood Casino

January 30th, 2020

### WHEN

- January 30th, 2020
- 11 am to 2pm

### Where

- Hollywood Casino
- 777 Casino Drive

Maryland Heights, MO  
63043

### Agenda

- 11-11:30 Networking
- 11:30-12:30 Lunch
- 12:30– 1:30 Meeting & Speaker
- 1:30 Optional Gambling with \$5 free slot play

**We will be collecting monetary donations for Little Wishes Holiday Program**





## Want to get more involved?

Chapter 37 has committee vacancies and could use your help! Please contact any board member for more information.

## 2020 Educational Conference

The Annual Education Conference will be held in Minneapolis, MN on June 21-24, 2020.

They are looking for volunteers!

If you are interested in helping with the newsletter, please contact Alex Brown at [alex.brown@volkert.com](mailto:alex.brown@volkert.com)

## Chapter 37 Executive Board

**Paula Priest**, President

[Paula.priest74@gmail.com](mailto:Paula.priest74@gmail.com)

**Jody Harness**, President Elect

[Jody.harness@spireenergy.com](mailto:Jody.harness@spireenergy.com)

**Roxanne Young**, Secretary

[RYoung@ameren.com](mailto:RYoung@ameren.com)

**Chris Scharth**, 1st Vice President

[Chris.scharth@volkert.com](mailto:Chris.scharth@volkert.com)

**Matt Hoven**, Treasurer

[MHoven@ameren.com](mailto:MHoven@ameren.com)

**Teresa McClure**, Director

[teresa.mcclure@volkert.com](mailto:teresa.mcclure@volkert.com)

### STANDING COMMITTEES:

**Wendy Cromer**, Membership Chair

[WCromer@SecurityTitleSTL.com](mailto:WCromer@SecurityTitleSTL.com)

**Kim Gross**, Professional Dev. Chair

[kgross5@ameren.com](mailto:kgross5@ameren.com)

**Sandra Rupert**, Education Chair

[sandra.rupert@volkert.com](mailto:sandra.rupert@volkert.com)

**Brendan Weiler**, Communication Chair

[brendan.weiler@volkert.com](mailto:brendan.weiler@volkert.com)



# MEMBER SPOTLIGHT

Jody Harness

Right of Way Representative– Spire



**Q. What path did you take to get in the ROW industry?**

In 2002 I received a phone call from a friend. She wanted to let me know, she was approached by an individual which was working on assembling a Right of Way department for Jefferson County, Missouri. He asked her if she was interested in the job however she declined because she was expecting a baby and did not want to change jobs. She recommended calling me and stated we had some of the same land title experience. I was interviewed and hired as Right of Way Abstractor in 2003. I was later promoted to Negotiator and then to Right of Way Agent. I worked on over fifty major road and bridge projects and acquired over 500 parcels. In 2017, after nearly 15 years I decided to make a change and was hired as Right of Way representative at Spire.

**Q. Favorite activity to do outside of work?**

I love to spend time in the water, whether it is on our boat at the river, or lake, or in the swimming pool in my back yard, I am happy!!! I love the beach also.

**Q. Favorite part of your job?**

I love meeting with the people, getting to know the people, and making them feel like they can trust me with their property.

**Q. What advice would you give to someone new to the ROW industry?**

Be precise in the information you give, if you lose your credibility you have lost everything.

**Q. If Hollywood made a movie about you, who would you like to see cast for you?**

Sandra Bullock

**Q. Favorite sports team?**

I don't really have one so I would go with my hometown, the De Soto Dragons.

**Q. What is the strangest thing that has happened to you while working in ROW?**

Where do I start... Once I showed up to the first property owner on a 55 parcel road project and she had all of her medicine bottles out to explain to me that she was crazy! Once a guy opened the door with a parrot on his shoulder... the list could go on and

**Q. Favorite Movie?**

Any Christmas Hallmark movie, which drives my kids and husband crazy. If I had to pick one, it would be Pretty Women.



## Electric and Utilities Coursework for RWA, RWP, and SR/WA

### **RWA** Novice

- 100
- 200 or 201
- 213
- 102 or 103 or 104

### **RWP** Intermediate

Kindly hover over course for description

- 218
- 400
- 600
- 800
- 801
- 900
- 902

### **SR/WA** Advanced

- 403
- 421
- 603 or 225 or 219
- 604
- 803 or 802

## Course Pricing

| Credit             | Member    | Non-Member |
|--------------------|-----------|------------|
| 8                  | \$ 265.00 | \$ 330.00  |
| 16                 | \$ 415.00 | \$ 520.00  |
| 16 (for 100i only) | \$ 565.00 | \$ 710.00  |
| 24                 | \$ 565.00 | \$ 710.00  |
| 32                 | \$ 755.00 | \$ 935.00  |

Please contact Sandra Rupert at [Sandra.rupert@volkert.com](mailto:Sandra.rupert@volkert.com), if you have any questions.



## Chapter 37 Sponsorship Packages

2019-2020



IRWA Chapter 37 is excited about offering sponsorship packages for 2019-2020! Sponsorship of the chapter will give your company a unique opportunity to showcase your services to hundreds of professional in all facets of the right of way industry. IRWA Chapter 37 is only as strong as its members, and your support helps the chapter to provide information to our various members via the website, newsletter and email blasts, as well as hosting social and networking events. We are offering several different sponsorship levels. The term of all sponsorships is one year (July 1 to June 30 annually).

A limited number of packages are available for purchase at the top two sponsorship levels Platinum and Gold. The first company to select and pay for their preferred package is the first to get it so don't miss out!

Please contact Teresa McClure for more information [teresa.mcclure@volkert.com](mailto:teresa.mcclure@volkert.com). Checks may be made out to IRWA Chapter 37 and given/mailed to the Chapter Treasurer, Matt Hoven.

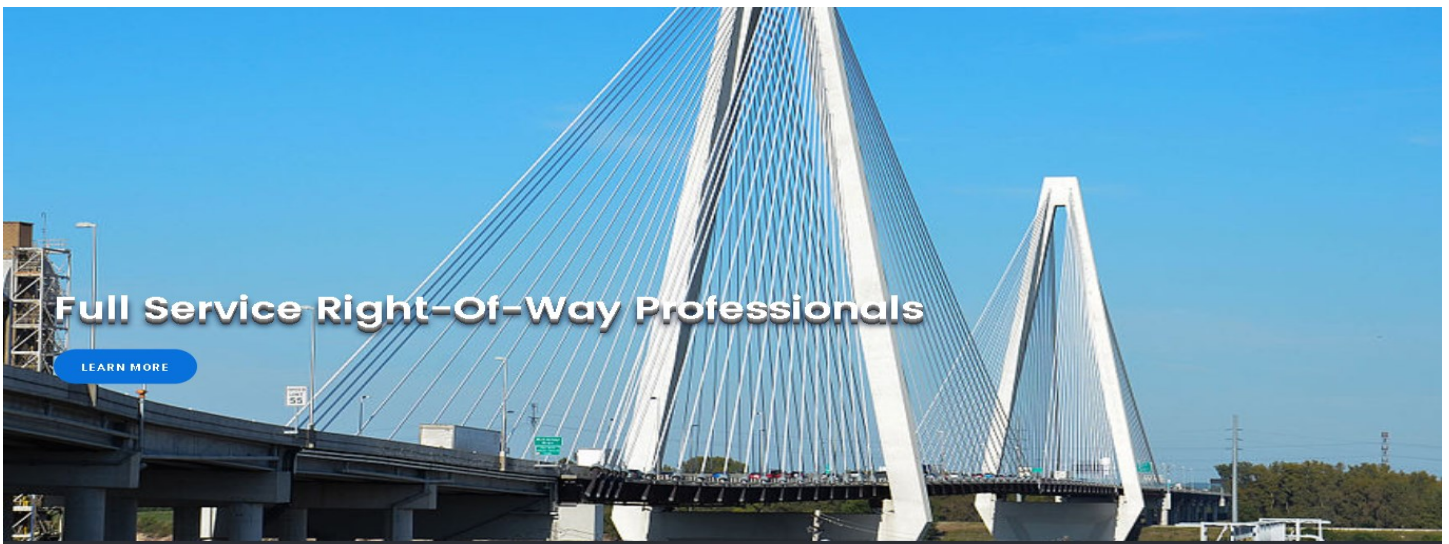
|  | Platinum<br>\$1000       | Gold<br>\$500         | Silver<br>\$250                  |
|--|--------------------------|-----------------------|----------------------------------|
| Number of packages available   | 1                        | 2                     | Unlimited                        |
| Engraved plaque of recognition*  | 1                        | --                    | --                               |
| Company ad/logo in all Chapter 37 newsletters for 1 year**   | Full page ad             | ½ page ad             | ¼ page ad                        |
| Company spotlight article in one chapter newsletter of choice  | 1                        | --                    | --                               |
| Linked company logo on Chapter 37 website for 1 year   | Large logo               | Med. logo             | Small logo                       |
| One dedicated e-blast to members advertising company   | 1                        | --                    | --                               |
| Opportunity to put out brochures/marketing materials at quarterly Chapter 37 meeting   | All (4) meeting          | 1 meeting             | --                               |
| Company promotion time at one Chapter 37 meeting of choice (Platinum gets first choice)  | 10 minutes               | 2 minutes             | --                               |
| Job postings on Chapter 37 website JOB BOARD (3 months)  | 5                        | 3                     | 3                                |
| Job postings in Chapter 37 quarterly newsletter (4 issues)   | 5                        | 3                     | 3                                |
| <b>A La Carte Items</b>  |                          |                       |                                  |
| Newsletter Ad – ¼ page   | Job Posting - Newsletter | Job Posting - Website | Job Seeker Website or Newsletter |
| \$100 (2 issues)   | \$50 (2 issues)          | \$25 (3 months)       | \$15 (3 mo./1 issue)             |
| <p>* Optional; you may donate the cost of this item back to the chapter.</p> <p>** All references to "1 year" are one year from date of paid sponsorship.</p> <p>*** Vouchers can be used all at once or spread out over several meetings.</p> |                          |                       |                                  |



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## NOT YET A SPONSOR?

### Benefits of being a Sponsor...

You will have your logo displayed within the Sponsor section of the website and linked to your company URL. Sponsorship also gives you access to have upcoming jobs posted to the website and in the quarterly newsletters.

Email Teresa McClure [teresa.mcclure@volkert.com](mailto:teresa.mcclure@volkert.com) for more information on becoming a Chapter 37 sponsor.



be sure to check out **chapter 37** online....

➡ [www.irwachapter37.org](http://www.irwachapter37.org)

or what's going on in our **region**...

➡ <http://www.irwaregion3.com/>

or the happenings at the **national** level...

➡ <https://www.irwaonline.org/>

## Website or Newsletter Questions

**Paula Priest**, President

[paula@priestconsultingllc.com](mailto:paula@priestconsultingllc.com)

**Brendan Weiler**, Communication Chair and Website

[brendan.weiler@volkert.com](mailto:brendan.weiler@volkert.com)

**Alex Brown**, Newsletter

[Alex.brown@volkert.com](mailto:Alex.brown@volkert.com)

